

14 WAYS TO START GETTING VISUAL HOW WE CAN HELP ON YOU ON YOUR VISUAL WORKPLACE JOURNEY

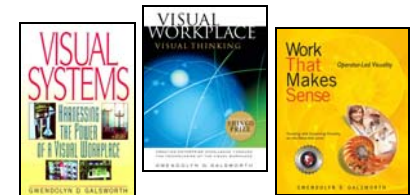
For nearly 30 years, Dr. Gwendolyn Galsworth, founder and president of QMI/Visual-Lean® Institute (QMI), has assisted companies, large and small, as they implement the *Technologies of the Visual Workplace*, creating a work environment that is:

Self-ordering, self-explaining, self-regulating, and self-improving...where what is supposed to happen does happen, on time every time, day or night—because of visual devices.

QMI has developed and proofed these technologies in companies all over North and South America, Europe, Australia, and India.

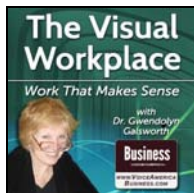
With the publication of Dr. Galsworth's landmark books on workplace visibility—*Visual Systems*, *Visual Workplace*, *Visual Thinking*, and *Work That Makes Sense*—QMI has established the field standard of excellence in defining workplace visibility and the contribution each visual technology makes towards transforming your company into a fully-functioning visual workplace. Those technologies are: visual order/visual inventiveness, visual standards, visual displays, visual metrics, visual leadership, visual problem-solving, visual controls, visual pull systems, and visual guarantees/ poka-yoke systems. **Here are 14 ways we can help you and your company get more visual.**

WAYS QMI CAN HELP



1. READ OUR BOOKS. Since the publication of her first book on visibility in 1997, Dr. Galsworth has written books that set the standard for excellence in the field of workplace visibility. See *Visual Systems*, *Visual Order Associate Handbook*, and the Shingo Prize award-winning *Visual Workplace/Visual Thinking* and *Work That Makes Sense*. (\$40 - \$55* ON www.visualworkplace.com or www.Amazon.com. CALL US FOR VOLUME DISCOUNTS.)

2. FORM A BOOK STUDY GROUP IN YOUR COMPANY. Choose one of our Visual Workplace books and meet with others in your company for lunch once a week, reading the book chapter by chapter, absorbing the concepts and principles and discussing possible applications in your work area and across the organization.



3. TUNE INTO DR. GALSWORTH'S WEEKLY RADIO SHOW ON WORKPLACE VISUALITY (AVAILABLE WORLDWIDE). Every Tuesday listen as Dr. Galsworth shares the principles and practices of workplace visibility and has conversations with subject matters experts and master visual implementers. Download podcasts of every show and share with your colleagues. **THE VISUAL WORKPLACE: WORK THAT MAKES SENSE ON WWW.VOICEAMERICABUSINESS.COM (EVERY TUESDAY, 4:00 PM-PACIFIC & 7:00 PM-EASTERN)**

4. PURCHASE OUR VISUALEDGE OFF-THE-SHELF TRAINING PACKAGES. For the first time ever, the same individual training modules we use with our on-site clients are available for purchase online. Whether you are well on your way to workplace visibility or just beginning, our VisualEdge Packages contain the exact same materials as Dr. Galsworth's uses with her own clients and are complete training packages that inspire, inform, instruct, and drive your enterprise to visual excellence.



Each *VisualEdge Package* contains: 1) a complete *Visual Workplace* PowerPoint (topic-specific/1.5 hour) Presentation, 2) *Resource Folio* (with customizable exercises and handouts), 3) comprehensive *Teaching Guide* (full-scripted), 4) *Participant Booklets*, 5) topic-specific *Wall Chart*, 6) *Visual Workplace* DVD Training Module (one hour). (In many titles on our website: \$995* ** PER PACKAGE, ON SALE NOW FOR \$795* **)

5. ATTEND OUR VISUAL WORKPLACE PUBLIC SEMINARS. Learn about workplace visibility and QMI's unique visual approach by attending one of our public seminars (often combined with a Visual Benchmarking Plant Tour, at additional fee). Send a team. (VISIT THE QMI WEBSITE FOR DETAILS - \$450-\$795 PER PERSON; SEND 3 AND 4TH COMES FREE.)

6. SCHEDULE A VISUAL WORKPLACE SEMINAR ON-SITE AT YOUR COMPANY. Did you enjoy the public seminar? Now you can schedule the same session at your company. This 1.5 to 3.0 day on-site event shares knowledge and know-how with your team and can include: a) an assessment of your level of visual competency; b) a hands-on application session; and c) preparation for your next steps. (ASK US FOR A PROPOSAL.)

7. PARTICIPATE IN OUR ON-LINE/ON-DEMAND VISUAL WORKPLACE WEBINAR SERIES. Let us train you in our visual knowledge, know-how, methods and tools in the comfort and convenience of your own company. Dr. Galsworth personally conducts these accessible and information-packed 90-minute sessions. (LOW PER PERSON RATE/PER WEBINAR. GROUP RATES AVAILABLE. CHECK OUR WEBSITE FOR DETAILS OR CALL: 503-233-1784.)



8. SCHEDULE YOUR OWN VISUAL WORKPLACE WEBINAR FOR YOUR COMPANY. Our webinars are the same rich, in-depth content as when you attend our in-person training sessions—only without the travel and lodging costs. Let Dr. Galsworth train your workforce in bite-size 1.5 hour sessions, complete with action assignments and materials. You choose the topic or ask us to organize a series to fit your specific improvement goals. (LOW PER PERSON RATE/PER WEBINAR. GROUP RATES AVAILABLE. CONTACT US FOR DETAILS.)



9. SCHEDULE A KEYNOTE. Get your company informed and inspired about visuality. Arrange for Dr. Galsworth to keynote at your conference or corporate retreat. Let them hear it from the expert. (CONTACT US FOR DETAILS.)

10. PURCHASE OUR VISUAL WORKPLACE/VISUAL ORDER VIDEO TRAINING SYSTEM (WITH OPTIONAL SPANISH SUBTITLES). This stand-alone instructional package provides everything in-house and external trainers need to train and implement visual order, Dr. Galsworth’s dynamic approach to 5S (“5S on Steroids”). With over ten hours of instruction (10 DVDs), a complete *Instructor Guide*, and over 400 actual visual examples. This is the system Motorola used to reduce inventory by \$15 million in less than a year and create a work culture of continuous improvement. (\$3600*; NOW ON SALE FOR \$2,195*) (FOR DETAILS, VISIT: WWW.VISUALWORKPLACE.COM)



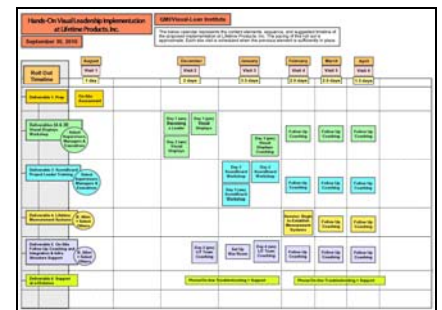
11. SCHEDULE ON-SITE VISUAL ASSESSMENT, COACHING AND TROUBLE SHOOTING. Whether you are about to begin your visual journey or have already achieved high levels of visual functionality and simply want to go further, Dr. Galsworth or one of our Senior Visual Implementation Coaches will tour your facility and assess your current competency and point the way to your next set of opportunities. We are also available for periodic troubleshooting and coaching visits. (CONTACT US FOR DETAILS.)

12. ONLINE AND PHONE IMPLEMENTATION & LEADERSHIP COACHING. Much of what we teach on on-site can be shared online and by phone as Dr. Galsworth and her team help you go deeper, further, and faster on your visual journey. (PACKAGE RATES ARE AVAILABLE. CONTACT US FOR DETAILS.)



13. TRAIN YOUR IN-HOUSE TRAINERS. Send two (or more) in-house instructors our week-long train-the-trainers in Dr. Galsworth’s remarkable implementation suite for operators: *Work That Makes Sense*. And they will return certified and ready to train, coach, support, and drive a visual workplace conversion in your own company. Each training package contains complete instructional materials, the same that Dr. Galsworth uses when she trains her own clients. (CONTACT US FOR DETAILS.)

14. LAUNCH AN ON-SITE VISUAL CONVERSION. Are you ready for a visual workplace conversion? Let us work with you to train, implement, drive and sustain powerful visual outcomes, including creating a powerful on-site improvement infrastructure. We work side by side with you, with your workshop, and your senior leaders to make sure you create results that not only last but grow. As you learn about and implement workplace visuality, we ensure that you become self-sufficient in complete visual workplace knowledge and know how. (ASK US FOR A PROPOSAL.)



CONTACT US FOR MORE INFORMATION:

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Website: www.visualworkplace.com

* Plus shipping and handling.

** Prices may change without notice (September 2011).